## Dr. Benedikt Herrmann

## Curriculum vitae

03. February 2011

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#### **Personal Data**

Day of birth: 14. August 1969 in Munich/Bavaria (Germany)

Citizenship: German

#### **Education**

04/00 – 09/04: Doctor in Applied Economics, Georg-August University, Göttingen.

Thesis: "Cooperation, Norm sanctioning and Emotions - Comparative research in the former Soviet Union and Western Europe" (Summa cum

laude)

02/00 – 03/00: Study of Arabic language/history: Yemen Language Center, Sanaa, Yemen

10/97 - 10/98: Study of Arabic language/history: University of Bayreuth, Germany
10/89 - 12/95: Study of Biology: University of Bayreuth - Diploma (distinction)

10/93 – 08/94: Research at the Institute of Bioorganic Chemistry in Moscow, Russian

Academy of Sciences

10/92 – 04/93: University of York, England

## **Academic Positions**

04/05 - 08/08: Post doc research fellow at the School of Economics, University of

**Nottingham** 

10/04 – 03/05: Post doc research fellow at the John F. Kennedy School of Government,

Harvard University

03/00 – 09/04: Research Assistant, Georg-August University, Göttingen

## Non- Academic Employment record

Since 09/08: Working as a an Economist in a supranational organisation

03/96 – 02/00: Managing Director of APOLLO e.V.

11/96 – 12/99 EKOSEM GmbH

## **Publications**

#### A. Publications in Economics/Behavioural Sciences:

- 1.) "The Moral Costs of Nastiness", with Abbink K. Forthcoming in *Economic Inquiry*.
- 2.) "The limits of self-governance when cooperators get punished: Experimental evidence from urban and rural Russia", with Gächter S. in *European Economic Review*, 55:2, 193-210 (2011).
- 3.) "Culture and Cooperation" with Gächter S., and Thoeni, Ch. in *Philosophical Transactions of the Royal Society B Biological Sciences*, 365 (1553), 2651-2661 (2010).
- 4.) "Trust and the Reference Points for Trustworthiness in Gulf and Western Countries", with Bohnet I. and Zeckhauser R in *Quarterly Journal of Economics*, 125(2): 811-828. (2010).
- 5.) "Inter-Group Conflict and Intra-Group Punishment in an Experimental Contest Game", with Abbink K., Brandts J. and Orzen H., in *American Economic Review*, 100:1, 420–447. (2010).
- 6.) "Reciprocity, culture, and human cooperation: Previous insights and a new cross-cultural experiment", with Gächter S. in *Philosophical Transactions of the Royal Society B Biological Sciences* 364: 791-806, (2009).
- 7.) "Measuring conditional cooperation: A Replication Study in Russia", with Thoeni Ch., in *Experimental Economics* 12: 87-92 (2009).
- 8.) "Betrayal Aversion. Evidence from Brazil, China, Oman, Switzerland, Turkey, and the United States", with Bohnet I., Greig F. and Zeckhauser R., *in American Economic Review* 98(1), 294-310 (2008).
- 9.) "Anti-social punishment across societies", with Gächter S. and Thoeni Ch., *in SCIENCE* 319, 1362-1367 (2008).
- 10.) "Homo despoticus zu Gast im Labor der Wirtschaftswissenschaften" in "Macht in der Ökonomie" Jahrbuch Normative und institutionelle Grundfragen der Ökonomik, edited by Held M., Kubon-Gilke, G., and Sturn R, 191-213 (2008).
- 11.) "Существенно ли наследие советского прошлого? Результаты экспериментального исследования социального поведения в России", with Kovalenko V, in Экономический вестник Ростовского государственного университета 5 (3): 130-146 (2007).
- 12.) "Human Cooperation from an Economic Perspective", with Gächter S., in "Cooperation in Primates and Humans, Mechanisms and Evolutions", edited by P.M. Kappeler & C.P. van Schaik: 279-301 (2006).
- 13.) "Cross-cultural differences in norm enforcement", with Gächter S. and Thöni Ch., in *Behavioral and Brain Sciences* 28, 822 823 (2005).
- 14.) "Trust, voluntary cooperation, and, socio-economic background: survey and experimental evidence", with Gächter S. and Thöni Ch., in *Journal of Economic Behavior and Organization* 55: 505-531 (2004).

## **B. Publications in Biology and Engineering:**

- 1.) "A comparative study of the photosystem II membrane proteins with natural lipids in monolayers", with Zaitsev S., Kalabina N., Schaefer C., and Zubov V., in *Material Science & Engineering* C (8-9): 519-522 (1999).
- 2.) "Lipid Monolayers Containing Proteins of Photosystems", with Kalabina N., Schaefer C., and Zaitsev S. in *Proceedings of the 2nd International Conference "Chemistry of High Molecular Compounds and Scientific Basis of Nanotechnology*. St.-Petersburg, Russia, p.96. (1997),
- 3.) "Light-stress-related changes in the properties of photosystem I", with Kilian R., Peter S., and Schäfer C. in *Planta* 201(4): 456-462 (1997):,
- 4.) "Excessive high light causes changes in the protein composition, the spectroscopic features and the pigment composition of PS I", with Peter S., and Schäfer C. in *Photosynthesis: from Light to Biosphere*, Vol. IV, pp 375-378, Mathis P. (ed.) Kluwer Academic Publishers (1995),

## Presentation as plenary speaker

12/10	5th European Workshop on Experimental and Behavioral Economics, Bologna, Italy
08/10	IAREP/SABE/ICABEEP Summer School 2010, Moscow, Russia
12/08	Alhambra Experimental Workshop 2008, Granada, Spain
05/08	10th Experimental Economics Days, Dijon, France
08/06	2006 Ratio Colloquium for Young Social Scientists, Ratio Institute/Sweden

## Presentations as invited speaker

11/10	Max Planck Institute for Human Cognitive and Brain Sciences, Leipzig, Germany
10/10	School of Psychology, University of Exeter, UK
06/09	Stockholm School of Economics, Sweden
05/09	3rd Workshop of "Darwin's Medicine: Evolutionary Psychology and its
	Applications"
	University of Kent, United Kingdom.
02/09	Amsterdam Center for Law and Economics, University of Amsterdam, Netherlands
08/08	Department of Economics, Chulalongkorn University, Thailand
06/08	Department of Economics, University of Granada, Spain
05/08	RASPH Seminar Series, University of Nottingham, United Kingdom
04/08	Department of Zoology, Oxford University, United Kingdom
04/08	Institute of Cognitive and Evolutionary Anthropology, Oxford, United Kingdom
04/08	Evolutionary Discussion Group, University of Nottingham, United Kingdom

01/08	Institute for Empirical Research in Economics, University of Zurich, Switzerland
01/08	Faculty for Mathematics, University of Vienna, Vienna, Austria
2/07	Institute for Theoretical Biology, Humboldt University, Berlin, Germany
0/07	Department of Economics and Business, University Pompeu Fabra, Barcelona, Spain
0/07	Kyiv School of Economics, Kiev, Ukraine
0/07	International College of Economics and Finance, Moscow, Russia
08/07	CUSO – Workshop, Bern, Switzerland
04/07	IBC, Russian Academy of Sciences, Moscow, Russia
04/07	ILA, State University Higher School of Economics, Moscow, Russia
03/07	Workshop of the Evangelische Akademie, Tutzing, Germany
02/07	Ternopil National Economic University, Ternopil, Ukraine
2/06	EWEBE 06 Workshop, Valencia, Spain
1/06	Institute for Empirical Research in Economics, University of Zurich, Switzerland
04/06	Economics Department, Bogazici University, Istanbul, Turkey
03/06	Department of Physiology/King Saud University, Riyadh, Saudi Arabia
01/06	Max Plank Institute for Research on Collective Goods, Bonn, Germany
01/06	Institute of Psychobiology, Trier, Germany
01/06	Institute of Economic- and Social Psychologie, Cologne, Germany
05/04	Department of Anthropology, UCLA, Los Angeles, USA
05/04	Gremp Workshop in Economic and Entrepreneurial History, UCLA, Los Angeles
04/03	Institute for Empirical Research in Economics, University of Zurich, Switzerland
04/03	Max Plank Institute for Research into Economic Systems, Jena, Germany
05/01	Institute for Empirical Research in Economics, University of Zurich, Switzerland

# Presentations at conferences and seminars

09/09	Economic Science Association - European Meeting, Innsbruck, Austria
06/08	Economic Science Association - International Meeting, Pasadena, USA
11/07	CeDEx Seminar, Nottingham, United Kingdom
09/07	Conference on Mathematical Models in Evolution and Ecology 2007, Brighton, UK
06/07	Economic Science Association – International Meeting, Rome, Italy
05/07	CREED Meets CeDEx Workshop 2007, Nottingham, UK
05/07	Poster presentation at the "System and Social Neuroscience", Austin, USA
04/07	Annual Meeting of the "Международной ассоциации институциональных
	исследований", Donetsk, Ukraine
04/07	Conference on "Modernization of Economy and Public Development", Moscow,
	Russia
09/06	Annual meeting of the "Verein fuer Socialpolitik", Bayreuth, Germany
08/06	European Economist Association, annual congress, Vienna, Austria
07/06	IAREP/SABE Congress, Paris, France

09/05	Annual meeting of the "Verein fuer Socialpolitik", Bonn, Germany
08/05	4th Symposium on Psychology and Economics, Tilburg, Netherlands
08/05	Conference on Cognitive Economics, Sofia, Bulgaria
06/05	Economic Science Association – International Meeting, Montreal, Canada
01/05	ASSA Conference, Philadelphia, USA
07/04	Annual Meeting of the Human Behavior and Evolution Society, Berlin, Germany
06/04	Economic Science Association – International Meeting, Amsterdam, Netherlands.
09/03	Economic Science Association – European Meeting, Erfurt, Germany.
06/03	Economic Science Association – International Meeting, Pittsburgh, USA
06/02	Economic Science Association – International Meeting, Cambridge, USA
10/02	Annual Meeting of the German Assoc. of Agricultural Economists, Halle, Germany

## Refereeing

Agricultural Economics, American Economic Review, Journal of Comparative Economics, Journal of the European Economic Association, Journal of Economic Psychology, Experimental Economics, NeuroPsychoEconomics, SCIENCE, Rationality and Society, Journal of Public Economic Theory, Regulation & Governance, Review of Economic Studies.

## **Received Research Grants**

03/2008	British Academy: £7400 on "Social Connections, In-group Favouritism and
	Corruption: An Experimental Study of a New 'Favour Game'.
12/2006	University of Nottingham Humanities Research Centre: £1600 on "The role
	of altruistic punishment in group contests".
10/2006	School of Economics (University of Nottingham): £3,500 on "Experimental
	research on spiteful behaviour".