

Chris Starmer

Professor of Economics

Director, Centre for Decision Research & Experimental Economics ([CeDEx](#))

Director, ESRC Network for Integrated Behaviour Science ([NIBS](#))

Nottingham School of Economics

University of Nottingham

Nottingham, NG7 2RD, UK.

chris.starmer@nottingham.ac.uk

+44 (0) 115 846 6067

www.nottingham.ac.uk/economics/people/chris.starmer

EDUCATION

- PhD, University of East Anglia (UEA), 1992
- MA (Distinction) Economics, UEA, 1987
- BA (First class) Economics, City of Birmingham Polytechnic, 1985

EMPLOYMENT

- 2013 - Director, ESRC Network for Integrated Behavioural Science, Nottingham
- 2000 - Professor of Experimental Economics, Nottingham School of Economics
- 2000 (spring) Visiting Associate Professor, CalTech
- 1995-2000 Senior Lecturer, UEA
- 1989-95 Lecturer, UEA
- 1987-89 Research Associate, UEA
- 1985-87 Research Assistant, UEA

TEACHING

Wide range of teaching experience (UG and PG) in a range of subjects including: microeconomics; experimental economics, decision analysis, the methodology of economics and political economy.

PUBLICATIONS

Books

1. Experimental Economics: Rethinking the Rules, (with N. Bardsley, R. Cubitt, G. Loomes, P. Moffatt, and R. Sugden), Princeton University Press, 2010. (Chinese Translation, 2015).
2. New Developments in Experimental Economics, Edited collection (Co-ed, Enrica Carbone), Edward Elgar, September 2007.

Selected Journal Articles

1. Contextualised strong reciprocity explains selfless cooperation (despite selfish intuitions and weak social heuristics). (with S. Gächter, O. Isler and J. Maule), *Scientific Reports*, forthcoming.
2. Promoting voter registration: the effects of low-cost interventions on behaviour and norms. (With Felix Kölle, Daniele Nosenzo and Tom Lane, *Behavioural Public Policy*, Volume 4, Issue 1, March 2020, pp. 26-49. Published online 3 June 2019, <https://doi.org/10.1017/bpp.2019.10>
3. People prefer coordinated punishment in cooperative interactions. (With F. Kölle, L. Molleman, and S. Gächter), *Nature Human Behaviour*, 3, 1145–1153, 2019. Published online September 2019, <https://doi.org/10.1038/s41562-019-0707-2>
4. On the priming of risk preferences: The role of fear and general affect. (with Despoina Alempaki & Fabio Tufano), *Journal of Economic Psychology*. Published online Jan 2019, <https://doi.org/10.1016/j.joep.2018.12.011>
5. Re-examining how utility and weighting functions get their shapes: a quasi-adversarial collaboration providing a new interpretation. (with Despoina Alempaki, Emina Cadic, Tim Mullet, Neil Stewart, William Skylark, and Fabio Tufano), *Management Science*, 65(10):4841-4862. Published online July 2019, <https://doi.org/10.1287/mnsc.2018.3170>.
6. Is intuition really cooperative? Improved tests support the social heuristics hypothesis (with Isler O, Maule J). *PLoS ONE* 13(1): e0190560, 2018. <https://doi.org/10.1371/journal.pone.0190560>
7. Consumption experience, choice experience and the endowment effect (with S.J. Humphrey and L. Lindsay, L) *Journal of the Economic Science Association*, 2017. doi.org/10.1007/s40881-017-0044-z
8. How do Risk Attitudes Affect Measured Confidence? (with Zahra Murad and Martin Sefton), *Journal of Risk and Uncertainty*, 52, 21-46, 2016.
9. Measuring the Closeness of Relationships: A Comprehensive Evaluation of the 'Inclusion of the Other in the Self' Scale (with F. Tufano and S. Gächter), *PLoS ONE*, 10 (6): e0129478, 2015.
10. On Preference Imprecision (with R. Cubitt and D. Martinez Navarro), *Journal of Risk and Uncertainty*, 50, 1-34, 2015. <http://doi.org/10.1007/s11166-015-9207-6>, 2015.
11. Does Consultation Improve Decision Making? (with A. Isopi and D. Nosenzo), *Theory and Decision*, 77, 377–388, 2014. <http://doi.org/10.1007/s11238-014-9449-9>
12. Incentives, Expertise and Medical Decisions: Testing the Robustness of Natural Frequency Framing (with E. Ferguson), *Health Psychology*, 32, 967-77, 2013. <http://doi.org/10.1037/a0033720>
13. Are Bygones Bygones? (with R. Cubitt and M. Ruiz-Martos), *Theory and Decision*, 75, 185-282, DOI 10.1007/s11238-010-9233-4, 2012.
14. A response to Binmore, Harrison and Ross on Experimental Economics: Rethinking the Rules, *Journal of Economic Methodology*, 18, 195-199, 2011.
15. Preference Reversals and Disparities between Willingness to Pay and Willingness to Accept in Repeated Markets (with G. Loomes and R. Sugden), *Journal of Economic Psychology*, 31, 374-87, 2010.
16. Explaining Focal Points: Cognitive Hierarchy Theory versus Team Reasoning, (with N. Bardsley, J. Mehta, C. Starmer and R. Sugden), *Economic Journal*, 120, 40-79, 2010.
17. Are Experimental Economists Prone to Framing Effects? A Natural Field Experiment, (with S. Gächter, H. Orzen, E. Renner and C. Starmer), *Journal of Economic Behaviour and Organization*, 70, 443-446, 2009.
18. Market Experience Eliminates Some Anomalies - And Creates New Ones (with J. Braga and S. Humphrey), *European Economic Review*, 53, 410-16, 2009.
19. Third-Generation Prospect Theory, (with U. Schmidt and R. Sugden), *Journal of Risk and Uncertainty*, 36, 203-223, 2008.
20. Preference Reversals *The New Palgrave Dictionary of Economics*. Second Edition. Eds. Steven N. Durlauf and Lawrence E. Blume. Palgrave Macmillan, 2008.
21. The Affect Heuristic and the Attractiveness of Simple Gambles, (with I. Bateman, S. Dent, E. Peters and P. Slovic), *Journal of Behavioral Decision Making*, 20, 365–380, 2007.
22. Exploring the Error in Experimental Economics: Introduction (with N. Bardsley). *Experimental Economics*, Special Issue, 8, 295-99, 2005.
23. Preference anomalies, preference elicitation and the discovered preference hypothesis (With J. Braga), *Environmental and Resource Economics*, 32, 55-89, 2005.
24. Normative Notions in Descriptive Dialogues, *Journal of Economic Methodology*, 12, 227-89, 2005.
25. Testing competing models of loss aversion: An adversarial collaboration (with I. Bateman, D.

- Kahneman, A. Munro, and R. Sugden), Journal of Public Economics, 89, 1561-1580, 2005.
26. Testing Explanations of Preference Reversal (with R Cubitt and A Munro), Economic Journal, 114, 709-26, 2004.
 27. Do Anomalies Disappear in Repeated Markets? (With G. Loomes and R. Sugden, Economic Journal, 113, C153-C166, 2003.
 28. Discovered preferences and the independence axiom: testing for common consequence and common ratio effects using single-choice designs (with R. Cubitt and R.Sugden), Journal of Economic Methodology, 8, 385-414, 2001.
 29. Estimating four Hicksian welfare measures for a public good: A contingent valuation investigation. (with Ian J. Bateman, Ian H. Langford, Alistair Munro, and Robert Sugden), Land Economics, 76, 355-73. (August) 2000.
 30. Developments in Non-expected Utility Theory: the hunt for a descriptive theory of choice under risk, Journal of Economic Literature, XXXVIII, 332-382, 2000.
 31. Experiments in Economics: should we trust the dismal scientists in white coats?, Journal of Economic Methodology, 6, 1-30, 1999.
 32. Experimental Economics: hard science or wasteful tinkering, Economic Journal, 109, f5-f15, 1999.
 33. Cycling with Rules of Thumb: An Experimental Test for a New Form of Non-Transitive Behaviour, Theory and Decision, 46, 141-158, 1999.
 34. On the Validity of the Random Lottery Incentive System (with R. Cubitt and R. Sugden), Experimental Economics, 1, 115-31, 1998.
 35. Experimental Economics and Deception: A Comment (with T. McDaniel), Journal of Economic Psychology, 19, 403-9, 1998.
 36. Dynamic Choice and The Common Ratio Effect (with R.Cubitt and R. Sugden), Economic Journal, 108, 1362-1380, 1998.
 37. Testing Alternative Explanations of Cyclical Choices (with R. Sugden), Economica, 65, 347-61, 1998.
 38. A Test of the Theory of Reference Dependent Preferences (with I. Bateman, A. Munro, B. Rhodes, R. Sugden), The Quarterly Journal of Economics, 112, 479-505, 1997.
 39. Does Part-Whole Bias Exist? - An Experimental Investigation (with I. Bateman, A. Munro, B. Rhodes, R. Sugden), Economic Journal, Conference Volume, 107, 322-31, 1997.
 40. Explaining Risky Choices Without Assuming Preferences, Social Choice and Welfare, 13, 201-13, 1996.
 41. The Nature of Saliency: An Experimental Investigation of Pure Coordination Games (with J. Mehta and R. Sugden), The American Economic Review, 84, 658-74, 1994.
 42. Focal Points in Pure Coordination Games: An Experimental Investigation (with J. Mehta and R. Sugden), Theory and Decision, 36, 163-85, 1994.
 43. The Psychology of Uncertainty in Economic Theory: A Critical Appraisal and a Fresh Approach, The Review of Political Economy, 5, 181-196, 1993.
 44. Testing for Juxtaposition Effects and Event-Splitting Effects (with R. Sugden), Journal of Risk and Uncertainty, 6, 235-54, 1993.
 45. Testing New Theories of Choice Under Uncertainty Using the Common Consequence effect, Review of Economic Studies, 59, 813-30, 1992.
 46. Are Preferences Monotonic: Testing some implications of regret theory (with R. Sugden and G. Loomes), Economica, 59, 17-33, 1992.
 47. Does the Random-Lottery Incentive System Elicit True Preferences? (with R. Sugden), American Economic Review, 81, 971-79, September 1991.
 48. Observing Violations of Transitivity By Experimental Methods (with G. Loomes and R. Sugden), Econometrica, 59, 425-439, March 1991.
 49. Probability and Juxtaposition Effects: An Experimental Investigation of The Common Ratio Effect (with R. Sugden), Journal of Risk and Uncertainty, 2, 159-78, 1989.
 50. Violations of the Independence Axiom in Common Ratio Problems: An Experimental Test of some Competing Hypotheses (with R. Sugden), Annals of Operational Research, 19, 79-102, 1989.
 51. Preference Reversal: Information Processing or Rational Non-Transitive Choice? (with G. Loomes and R. Sugden), Economic Journal, 99, Supplement, 140-51, 1989.

Chapters in Books.

52. Individual Choice Under Uncertainty: A Review of Experimental Evidence, Past and Present (with L. Appleby) in Surveys in the Economics of Uncertainty, pp. 25-45. (eds) J. D. Hey and P. Lambert, Oxford: Basil Blackwell, 1987.
53. The Economics of Risk Ch 12 in P. Callow (ed.) The Handbook of Environmental Risk Assessment and Management, pp. 319-44, Blackwell, 1998.
54. Dynamic Decisions: some recent evidence from economics and psychology. (With R. Cubitt and R. Sugden) in I. Brocas and J. D. Carrillo (eds) The Psychology of Economic Decisions. Vol 2: Reasons and Choices, Oxford University Press, pp81-107, 2004.
55. Anchoring and yea-saying with private goods: an experiment. (With I. Bateman, A. Munro, B. Rhodes and R. Sugden), in J. A. List (Ed.) Using Experimental Methods in Environmental and Resource Economics, Cheltenham: Edward Elgar, 2006.
56. Comparative behaviour in Adolescence: Economic Antecedents and Neural Underpinnings. (With T. Paus, S. Gächter and R. Wilkinson) in R. M. Lerner, R. W. Roeser and E. Phelps (eds.) Positive Youth Development and Spirituality: From Theory to Research, Templeton Foundation Press, 2008.
57. Expected Utility and Friedman's Risky Methodology. In U. Maki (ed.) The Methodology of Positive Economics: Reflections on the Milton Friedman Legacy, Cambridge University Press, 2009.
58. ENTENDENDO PREFERÊNCIAS: O que podemos aprender com a Economia Comportamental? In Avila, F. e Bianchi, A. (Orgs.)(2015). Guia de Economia Comportamental e Experimental. São Paulo. EconomiaComportamental.org. Available on: www.economiacomportamental.org/guia. Creative Commons Attribution CC-BY-NC – ND 4.0 (Original article on behavioural economics of individual choice, written for Brazilian-Spanish guide to behavioural economics).

Articles Reprinted in Edited Collections

59. An Experimental Investigation of Focal Points in coordination and Bargaining: Some Preliminary Results (with J. Mehta and R. Sugden), in J. Geweke (ed) Decision Making Under Risk and Uncertainty: New Models and Findings, pp. 211-220. Kluwer Academic Publishers 1992.
60. A Test of the Theory of Reference Dependent Preferences (with I. Bateman, A. Munro, B. Rhodes, R. Sugden) reprinted in D. Kahneman and A. Tversky (eds) Choices, Values, and Frames. Cambridge University Press, Nov, 2000.
61. Does Part-Whole Bias Exist? - An Experimental Investigation (with I. Bateman, A. Munro, B. Rhodes, R. Sugden). Reprinted in Willis, K.G., Button, K.J. and Nijkamp, P. (eds.) Environmental Valuation, Volume 1, Edward Elgar, Cheltenham, pp322-332, 1999.
62. Developments in non-expected utility theory: the hunt for a descriptive theory of choice under risk (abridged version of paper by same name in JEL 2000) in C. Camerer, G. F. Loewenstein and M. Rabin (eds.), Advances in Behavioral Economics, Princeton University Press, 2004.
63. Does part-whole bias exist? An experimental investigation. (With Bateman, Munro, Rhodes, and Sugden), reprinted in Pretty, J. (ed.) Environment: Key Issues for the Twenty-First Century, Volume III (Valuing the Environment), Sage Publications, New York, pp89-99, 2006.
64. Developments in non-expected utility theory: the hunt for a descriptive theory of choice under risk. Reprinted (from JEL 2000) in Rational Choice Theory, M. Allingham, Routledge, 2006.
65. Dynamic Choice and The Common Ratio Effect (with R.Cubitt and R. Sugden), reprinted (from EJ 1998) in New Directions in Experimental Economics, E. Carbone and C. Starmer (eds.), Edward Elgar, 2007.
66. Does part-whole bias exist? An experimental investigation. (With I. Bateman, A. Munro, B. Rhodes, and R. Sugden), reprinted in Robert T Carson (ed.) The Stated Preference Approach to Environmental Valuation Volume II: Conceptual and Empirical Issues, Ashgate Publishing, 2008.
67. A Test of the Theory of Reference Dependent Preferences (with I. Bateman, A. Munro, B. Rhodes, R. Sugden) reprinted in Elias L. Khalil (ed.) The New Behavioral Economics, Vol. III, Edward Elgar, 2009.
68. Preference Reversal. Reprinted in Steven N. Durlauf and Lawrence E. Blume, (eds.) Behavioural and Experimental Economics, Palgrave MacMillan, 2009.
69. The Affect Heuristic and the Attractiveness of Simple Gambles, (with I. Bateman, S. Dent, E. Peters and P. Slovic). Reprinted in Paul Slovic (ed) The Feeling of Risk: New Perspectives on Risk Perception,

Earthscan, 2010.

70. Preference Reversals. The New Palgrave Dictionary of Economics. Second Edition. Eds. Steven N. Durlauf and Lawrence E. Blume. Palgrave Macmillan, 2008. The New Palgrave Dictionary of Economics Online. Palgrave Macmillan. 29 April 2014. doi:10.1057/9780230226203.1330

Other publications

71. Monetary Policy and The Balance of Payments: an Econometric Approach. (with A. Parikh), Journal of Foreign Exchange and International Finance, 3, 220-7, 1989.
72. The Relationship Between the Money Supply and Prices in Bangladesh. (with A. Parikh) Bangladesh Development Studies, Vol.3, 59-70, 1988.
73. A Note on Monetary Policy and the Balance of Payments in Bangladesh (with A. Parikh), The Bangladesh Development Studies, 18, 67-77, December 1990.
74. An Econometric Model of the Monetary Sector of the Bangladesh Economy (with A. Parikh), Journal of International Development, 6, 185-206, 1994.
75. Comprendiendo las preferencias: lo que hemos aprendido de la economía del comportamiento, Actualidad 45, Fundación Pública Andaluza Centro de Estudios Andaluces, pp 7-19, 2009.
76. "Behavioural economics & energy using products: scoping research on discounting behaviour and consumer reference points" with Daniel Read, Eva Poen and GHK Consulting for the Department for Environment, Food and Rural Affairs, March 2010.
77. "Testing Times", FT Investment Advisor, lead article, 9 May 2011.
78. "Nudge novelty has worn off, but we still need behavioural economics", The Conversation, <https://theconversation.com/profiles/chris-starmer-132384/articles>, 28 July 2014.
79. "Game theory" Rathbones Review, Summer 2014.
80. What is behavioural Economics and why does it matter? IMPACT, January 2015.
81. The Making of Experimental Economics: Witness seminar on the Emergence of a Field, eds Andrej Svorencik and Harro Maas (eds.), Springer, Cham, 2016. Moderator for Seminar.

EDITORIAL

- Associate Editor, *Journal of Economic Psychology* (July 2001 – Dec 2006)
- Editorial Board, *Journal of Economic Methodology* (May 2001 - April 2007)
- Editorial Board, *Experimental Economics* (Dec 2006 -)
- Editorial Board, *Berkeley Electronic Journal of Economic Analysis & Policy* (Feb 2002 -)
- Editorial Board, *Journal of the Economic Science Association* (2014 -)
- Editorial Board, *Behavioural Public Policy* (2017 -)
- Guest Editor, Special Issue of *Experimental Economics* (Published Dec 2005)
- Guest Editor, *Experimental Economics* (2009 - 2010)
- Guest Editor, Special Issue of *Theory and Decision* (in progress 2018-2019)

GRANTS

1. Research Assistant for "Experimental Tests of Some New Theories of Choice Under Uncertainty", Jan. 1986 - Oct. 1987 (ESRC Award no. B00232181).
2. Research Associate for "The Development and Testing of Regret Theory", April 1988 - March 1990 (ESRC Award no. B00232236, £29,450).
3. Co-applicant on "The Foundations of Rational Choice Theory", Sept. 1990 - Aug. 1992 (ESRC Award no. R000232269; £87,340).
4. Co-applicant on "Testing Contract Theory", Oct. 1992 - March 1995 (ESRC Award no. L 114 25 1023).
5. Co-applicant on "Identifying and Correcting Biases in the Contingent Valuation Method", Oct. 1992 - March 1995 (ESRC Award no. W119 25 1014; £64,160).

6. Co-applicant on "The Consistency or Inconsistency of Preferences Under Risk and Over Time", Oct. 1994 - Sept. 1996 (ESRC Award no. L122251024; £113,450).
7. Co-applicant on "Understanding Inconsistencies in Preference Concerning Risks and Their Implications for Public Decision Making", Oct. 1996 - Sept. 1999. (Award no. L211252505; £143,634).
8. Co-applicant Funding for Summer Institute on Bounded Rationality in Economics and Psychology. Summer 2002/3. (Volkswagen Foundation, Euro 82,000).
9. Co-applicant on "The role of experimental methods in economics". Sept 2002 – August 2005. (Leverhulme Trust, Award Number F/00 204/K £185, 446).
10. Co-applicant "Behavioural economics & energy using products: scoping research on discounting behaviour and consumer reference points" with GHK Consulting for the Department for Environment, Food and Rural Affairs, August 2009 – February 2010. (Total value, £48,000).
11. PI "Network for Integrated Behavioural Science", Jan 2013 – Sept 2017 (ESRC Centres and Large Grants Competition, Award no. ES/K002201/1, £3.2 million).
12. Coordinator, Marie Curie Fellowship (Ozan Isler as MC Fellow) "Experimental Analysis of Framing Effects via Observation of Decision-Making Processes to Improve the Real-World Applicability of Decision Research in Economics" 1 October 2015 – 30 Sept 2017 (EU proposal 658186, £183,455).
13. Co-applicant on "Accumulating to choose, but accumulating what? Drift diffusion modelling of economic preference, Jan. 2017 – Dec. 2019 (ESRC Award no. ES/N018192/1; £517,417).
14. Co-applicant on "Boosting Productivity Through Reciprocity and Well-being in a Firm" June 2017- Dec 2019, (ESRC Impact Accelerator Strategic Fund (Nottingham), £42,368).
15. PI "Network for Integrated Behavioural Science", Oct 2017 – Sept 2021 (ESRC Large Grants Competition, Award no. ES/P008976/1, £2.5 million, FEC).
16. Co-applicant, "Group cohesion and cooperation: Experiments investigating the roles of social preferences and beliefs", May 2019 – April 2021 (British Academy Small Grant, SRG1819\190917, £7,500)
17. PI "Promoting Medicines Adherence through Low-Cost Interventions" (ESRC IAA Strategic award, Sept 2019 – July 2021, £37,160).
18. Co-Applicant, "COVID-19: The CIVIC Project: Predicting Covid-19 Impact on Vulnerable Individuals and Communities via health, deprivation, and loyalty-card data" (ESRC, £292,442, Dec 2020 - Dec 2021).

CONFERENCE AND WORKSHOP

Co-Director of *Summer Institute on Bounded Rationality in Economics and Psychology*, Max Planck Institute for Human Development, Berlin, 2001 – 2003 (With GERD GIGGERENZER AND ROBIN HOGGARTH).

Organising Committee:

Workshop on the Role of Experimental Methods in Economics, University of Nottingham, 2003;

Economic Science Association – European Meeting, University of Nottingham 2006.

NIBS Conference on *Household Financial Decision Making*, University of Nottingham 2014.

NIBS Conference on *Behavioural Science and Policy*, University of Nottingham, 2015.

Moderator: *Witness Seminar on the Emergence and Evolution of Experimental Economics*, University of Amsterdam, May 2010. (PARTICIPANTS: JAMES FRIEDMAN, ELIZABETH HOFFMAN, CHARLES HOLT, JOHN KAGEL, JOHN LEDYARD, CHARLES PLOTT, STEVEN RASSENTI, ALVIN ROTH, REINHARD SELTEN, VERNON SMITH, FRANS VAN WINDEN). ORGANISED BY HARRO MAAS AND ANDREJ SVORENCIK.

Selected Presentations:

Second All Soviet Conference of Scientific Economists, Moscow State University, March 1990.

Fifth Foundations of Utility and Risk Conference (FUR), Duke University, NC, USA, June 1990.

Annual Review of Political Economy, Malvern, August 1991.

FUR XI, Paris, June 1992.

Shackle Memorial Conference, Aldeburgh, September 1992.

European Conference on Experimental Economics, University of York, Sept. 1993.

Conference on Incommensurability and Value, Caen, April 1994.

FUR VII, Oslo, July 1994.

Conference on Preference Construction, University of Bielefeld, August 1994.

Amsterdam Workshop on Experimental Economics, University of Amsterdam, Sept. 1994.
 Amsterdam Workshop on Experimental Economics, University of Amsterdam, Sept. 1996.
 Fourth Italian Conference of Experimental Economics, Naples, 1996.
Invited Plenary Speaker at the fifth Conference of Experimental Economics, Trento, 1997.
 FUR XIII, Mons, July 1997.
 Amsterdam Workshop on Experimental Economics, University of Amsterdam, Sept. 1997.
Invited Plenary Discussant FUR IX, Marrakesh, July 1999.
 SPUDM 17, Mannheim, August 1999.
 Workshop on Theory and Experimentation in Economics, Rovaniemi, Finland, Dec. 1999.
 Economic Science Association, Amsterdam, Netherlands, Oct. 2000.
 CEPR Conference on Economics and Psychology, Brussels, Belgium, June 2001.
 Economic Science Association, Barcelona, Spain, June 2001.
 Royal Economic Society, Warwick, March 2002.
 Economic Science Association, Strasbourg, France, September 2002.
 Contingent valuation workshop, University of East Anglia, Sept 2002.
Invited Plenary Speaker ESA, Erfurt, Sept 2003.
 Workshop on "Psychological Foundations of The Theory Of Choice In Economics", Madrid, November 2003.
 Workshop on Milton Friedman's Essay at 50, Erasmus Institute for Economic and Philosophy, December, 2003.
 FUR XI, Paris, June 2004.
Invited Plenary Speaker 3rd Symposium on Economics and Psychology, Tilburg, Sept 2004.
Invited Plenary Speaker ESA, Montreal, June 2005.
Invited Plenary Speaker FUR XII, Rome, June 2006.
 IAREP/SABE, Paris, July 2006.
 Workshop on Reconciling Normative and Behavioural Economics, UEA, April, 2008.
 Theory Workshop, U. Birmingham, June 2008.
 Workshop on Behavioural Economics, Maastricht, June 2008.
 ESRC Research Methods Festival, Oxford, July 2008.
 "Neuroeconomics Hope or Hype", ERASMUS, Rotterdam, November 2008.
Invited Plenary Speaker Symposium on Behavioural Economics, Seville, May 2009.
Invited Speaker Annual Conference of the Financial Services Research Forum, London, 2010
 ASSA, INEM session on Experimental Methodology, Atlanta, January 2010.
Invited Lecture, ESA, Copenhagen, July 2010
Invited Plenary Speaker, Annual Italian Workshop on Behavioural and Experimental Economics, Florence, April 2011.
 ASFEE (annual Meeting of the French Experimental Economics Association), Montpellier, May 2012.
Invited Speaker, Paris I Winter School in Economics and Psychology, January 2013.
 FUR, Rotterdam, July 2014.
 NIBS Conference on "Household Financial Decision Making", U. Nottingham 2014
 NIBS Workshop on "Foundations of Welfare Economics", UEA, June 2014.
 NIBS workshop on "Coordination" U. Nottingham, December, 2014.
 NIBS Conference on "Behavioural Science and Policy", U. Nottingham, April, 2015.
 FUR, Warwick, June 2016.
Invited Speaker, Workshop "Decision Making and Imprecise Beliefs", HEC Paris, March 2017
 ESA World Meeting, Berlin, June 2018.
 SABE, London, July 2018.
 Inaugural Workshop, CeDEx China, Ningbo, November 2019
Invited Speaker, Workshop in Honour of Vernon Smith, Burgundy Business School, Dijon, Nov. 2018.
Invited Speaker, D-TEA, Paris (online), June 2020.
Invited Speaker, Workshop on Behavioural Science and Market Regulation, Online (UEA), Sept, 2020.

RESEARCH STUDENTS

Robert Hoffmann (awarded 1997)
 Martin Jones (awarded 1998)
 Steve Humphrey (awarded 1997)
 Nick Bardsley (awarded 2000)

Jacinto Braga (awarded 2003)
Baboo Nowbutsing (awarded 2005)
Maria Ruiz-Martos (awarded 2008)
Swee-Hoon Chuah (awarded 2009)
Ruslan Kabalin (awarded 2009)
Luke Lindsay (awarded 2009)
Niall Flynn (awarded 2011)
Nick Masters (awarded 2011)
Fabio Tufano (awarded 2013)
Benjamin Rees (withdrew)
Zahra Murad (awarded 2014)
Antonio Alonso Aréchar (awarded 2014)
Jeremy Larner (awarded 2015)
Geoffrey Castillo (awarded 2017)
Luis Alejandro Lee (awarded 2017)
Despoina Alempaki (awarded 2018)
Di Wang (awarded 2018)
Orestis Kopsacheilis (awarded 2019)
Anna Trendl (since Oct 2015, Joint with U. Warwick)
Sarah Bowen (since Sept 2017)
Malte Baader (since Sept 2017)
Richard Mills (since Sept 2018)
Lara Surci (since Sept 2019)
Ying Chen (since Sept 2019)

PRIMARY ADMINISTRATIVE ROLES

Director of Admissions, School of Economic and Social Studies, UEA (1998 – 2000)

Director of Postgraduate Teaching, Nottingham School of Economics (2002 – 2008)

Director CeDEx Research Centre, University of Nottingham (2000 -)

Deputy Head of School, Nottingham School of Economics (2006 -)

Director ESRC Centre, Network for Integrated Behavioural Science (NIBS) (2013 -)

PROFESSIONAL SERVICE

Referee for journals including: American Economic Review, Behavioral Decision Making, British Journal of Political Science, Economic Journal, Econometrica, Economica, Journal of Economic Methodology, Economics and Philosophy, Erkenntnis, Experimental Economics, Journal of Economic Behavior and Organization, Journal of Mathematical Psychology, Journal of Economic Psychology, Journal of Health Economics, Journal of Industrial Economics, Journal of Risk and Uncertainty, Oxford Economic Papers, Management Science, Review of Economic Studies, Scottish Journal of Political Economy, Social Choice and Welfare, Theory and Decision.

External Examiner for PhD (Candidates):

University of Joensuu, 1997 (Timo Tammi)
University of Manchester, 2000 (Alexei Belianin)
Jonkoping, International Business School, Jan 2002 (Thomas Paulsson)
Erasmus University, June 2002 (Peter Marks)
University of East Anglia, April 2003 (Vittorio Pelligra)
University of Oslo, May, 2003 (Morten Soberg)
University of York, November 2004 (Jinkwon Lee)
University of Amsterdam, January 2006 (Astrid Hopfensitz)
University of East Anglia, Autumn 2007 (Ignacio Zamarron Hernández)

University College London, Autumn 2007 (C. Lan)
University of East Anglia, Spring 2009 (Andrea Isoni)
HEC International Business School, Spring 2009 (Laetitia Placido)
University Jaume I, Castellon, Spain, November 2009 (Daniel Navarro Martínez)
University of East Anglia, December 2011 (David Rojo Arjona)
University of East Anglia, November 2017 (Lian Xue)

External Assessor:

For **senior appointments, promotions and honours** at: Texas A&M University; University of York; University of East Anglia; London School of Economics and Political Science; University of California (Berkeley); University of Warwick; University of Queensland; UCL; University of Zurich; Carnegie Mellon University.

For **graduate teaching programmes**: Warwick University

Review of research proposals: Panel Member for ESRC, Dec 2008, 2015 - 2017; **ESRC Peer Review College**, 2010-15; **ESRC Senior College Reviewer** Since 2015. **Referee**: British Academy, National Science Foundation (USA), ESRC, Leverhulme Trust, Newton Trust, Austrian Science Fund.

Scientific Committees: Allais Foundation (since 2012)

CONSULTING

Consultant and advisor on behavioural economics and consumer decision making to organisations in public, private and third sectors.

[Updated June 2021]